\*71 (14)

YOUR COMPANY NAME
Street and Address
City, State
Your Product, Service or Phone Number



## YOUR BUSINESS CARD HERE

GIVES YOUR PROSPECTS AN EASY WAY TO REACH YOU!

For Economy For Simplicity

For Action For Impact



# Give your salesman a break:

# Who could say "no" to thi

Influence the "Decision Makers" with this eye-appealing triple duty presentation Tab-Binder. It converts in seconds from a binder to a file folder. In all cases your business card is tucked right "up front" on the

# For Added Impact!

Personalize your tab-binder with imprinting.



### **OPTIONS AVAILABLE** (same price):

- (a) Tab removed.
- (b) Pocket removed.
- (c) Large grip strip to hold up to 30 pages.\*
- (d) Extra large grip strip to hold up to 50 pages.\*
- (e) Die cut window  $4'' \times 1^{3}4''$  at optical top center.
- (f) Different color hot stamp leaf—minimum 250 binders. Consult the factory for any further changes you may desire.
- \*Shipped with grip strip holding 20 pages unless otherwise specified.

# **Imprinting - Hot Stamping**

We will hot stamp your name and address on the front cover and repeat your name or slogan on the tab. Up to four lines on the front cover and one line on the tab (maximum 30 letters per line) will be imprinted as is shown in the samples at left with our own standard type. Gold leaf will be used on green, blue and red binders, and black leaf will be used on yellow and tan binders.

## YOUR OWN ARTWORK REPRODUCED

If you prefer your own art work to be used, the area on the front cover is not to exceed  $2" \times 5"$  (add \$20.00 die charge to hot stamp prices) and the area of the tab is not to exceed  $1/2" \times 5"$  (add \$10.00 die charge). If we supply the black and white art work from your sketch there is an additional \$30.00 charge. Minimum order for this kind of special design work is 250 pieces.

Hot Stamping Prices—Up to 4 lines on cover and one line on tab of our regular type. If special dies are used on front and/or tab, below prices also apply.

## Add these prices to basic Tab-Binder prices:

		1000	500	250		50 (Min
١	4¢ ea.	5¢ ea.	6¢ ea.	8¢ ea.	9¢ ea.	14¢ ea

### **OVERSIZE PRINTING: SCREEN PRINTING**

To achieve larger printing coverage, you may require screen printing. Minimum quantity is 500 pieces with camera ready art work supplied by you. The following prices are per color for coverage on front and tab and are to be added to basic tab binder prices.

	10¢ ea.	11¢ ea.	15¢ ea.	-
I	2,500	1.000	500 (Min.)	

# s unique presentation?

cover, where it commands attention. This imaginative, positive approach to your valuable paperwork is sure to earn special treatment like never before. Your salesmen will be delighted!

# Converts in Seconds from Binder to File Folder

Easily spotted, your business card always in view, ready for action!



It's a Binder!
Add pages — remove pages in seconds.
Slide off plastic grip strip. Slide it on.
Holds pages tight. Never loses power.



It's a Tabbed File Folder!
Built to last a lifetime. The attractive colors make quick identity easy — when it's important to find information fast.

PRICES Imprinting charges are additional

2500

1000

500

250

100

50 (Minimum)

29 ca. 33 ca. 35 ca. 37 ca. 39 ca. 42 ca.

Packed 50 Tab Binders of one color to a box.



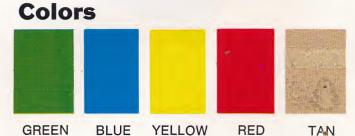
# What catches the eye will catch the sale!

# These are the features that make your presentation the best there is

- Produced in torture-proof Jeffco Ruf-Tuf plastic.
- Available in 5 colors: Green, Blue, Yellow, Red, Tan.
- Supplied with binder grip strip to hold up to 20 pages nice and snug.
- Holds pages up to 8½ x 11 without losing a sheet under any conditions.
- Exclusive "lie flat" hinge construction
   —actually improves with use. Never wears out.
- Plastic material is washable, waterproof, rip proof.
- 5 year guarantee—unheard of for this type of product.
- Exclusive pouch pocket for business card display.
- Optional printing includes copy on both cover and tab.

Terms: Jeffco pays freight if check accompanies order. Net 10 Days—FOB Middlesex, N. J.









# TRIPLE THREAT TO INCREASE YOUR SALES!

Gaining your prospect's attention is the first step to the sale! This new binder-folder does it! Placing your business card in the pocket on the front cover leaves no doubt who's looking for the order. And placing your sales presentation in an easily read — easily referred to manner can only build a favorable impression.

This is Jeffco's new "TAB-BINDER" with emphasis on your business card.

Your customer will like this unique presentation technique. He'll like the easy way he can file the folder for easy reference and he'll like the fact that your business card is up front where he can reach it without searching through his desk.

Torture your sample, if you can. Feel the plastic material. It's as tough as iron, strong as steel and flexible as leather. It's Jeffco's new "Ruf-Tuf" plastic and it's guaranteed for 5 years not to tear, dog ear, crack or crumple. Who would dare make such a guarantee?

The Tab-Binder comes in 5 attractive colors and has a binder grip strip that holds 30 pages, up to  $8\frac{1}{2}$  x II, nice and snug.

Give your salesmen a break. Order today. And watch his morale rise when his presentations start warming up his pockets with new commission checks.

And, you enjoy direct factory prices, too. Note the low cost. Add that slight investment to your important proposals and you've gained a new image. Try it. Our money back guarantee applies. You must be satisfied.

We've enclosed a postpaid order card for easy ordering. Do send it in today. We'll give your order prompt attention.

Sincerely,

Richard Miller

P.S. The Dymo Labelmaker is just perfect for marking the grip-strip with the subject matter. Or, to label across the tab if it's to be used as a file folder. It's yours Free with your order.



## FREE

### WITH YOUR ORDER

This 2 way Dymo labelmaker with tape. Make tapes both ways-horizontal or vertical. Perfect tie-in with your Tab-Binders. Use it on the binder strip to identify subject matter.



## Enter Our Order For Jeffco Tab-Binders Today:

#### QUANTITY, PRICES AND COLOR

LINDRINTED								
			н	N.	п		ı	

2500 - 29¢	ea.		Green
1000-33¢	ea.		Blue
500 - 35¢	ea.		Yellow
250-37¢	ea.		Red
100-39¢	ea.		Tan
50 - 42¢	ea.	(min.)	

#### IMPRINTED COVER (Up to 4 lines) and IMPRINTED TAB (1 line) ☐ Green \_\_\_\_\_

□ 2500 - 33¢ ea.

□ 1000 - 38¢ ea.

500 - 41¢ ea.

	250 - 45¢	ea.	☐ Red				_
	100-48¢	ea.	☐ Tan				
	50-56¢	ea. (min.)					
No	te: There	is no price	difference	for	less	than	4
lines or for eliminating printing on tab.							

□ Blue \_\_\_\_\_

☐ Yellow \_\_\_\_\_

OV	ER S	SIZE	PRINTI	VG (	Screen	Printing)	
2500 -	-39¢	ea.			Green_		
1000 -	440	ea.	.(4)		Blue		
500 -	-50¢	ea.			Yellow		
250 -	-57¢	ea.			Red		
100 -	-89¢	ea.			Tan		
50 -	-\$1.4	2 ea	. (min.)				

### **COPY FOR HOT STAMPING:** (Please Print or Type)

On Tab-One Line Only-Up to 30 Letters:

On Front—1 to 4 Lines—Up to 30 Letters Per Líne

If you supply special art work to be used, please include \$20.00 for front die and \$10.00 for tab die. If we are to do the original art work, please include an additional \$30.00.

#### SHIP TO:

Ordered by \_\_\_

	F.O. NO.
Address	,
City and State	Zip

DO No

☐ Send C.O.D.

No. of employees. Type of Business \_\_\_\_\_ ☐ Our check enclosed ☐ Bill Company, we are

well rated in D & B and Jeffco pays freight

No Postage Stamp Necessary If Mailed in the United States

BUSINESS REPLY MAIL - First Class Permit No. 6, Middlesex, N.J.

postage will be paid by



JEFFCO INDUSTRIES, INC.

205 HALLOCK AVENUE MIDDLESEX, N.J. 08846